



# THE FOOD DEALER

*"The Magazine for the Michigan Food Market"*

**WINTER, 1980**

## AFD'S 1980 IN REVIEW



Catch that Pepsi Spirit.<sup>TM</sup>  
Drink it in!



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# THE FOOD DEALER

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Edward Deeb, Editor Nick Delich, Associate Editor  
Sarah Weber Dawn Hosier Theresa Daudlin

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With the exception of Ed Deeb's commentary on the AFD's pending 65th Anniversary Banquet on March 24th, this issue of The Food Dealer is devoted entirely to a highlighted review of the AFD's activities during 1980.

The Food Dealer (USPS 082-970) is published quarterly by the Associated Food Dealers, at 125 West Eight Mile Road, Detroit, Michigan 48203. Subscription price for one year: \$3 for members, \$5 for non-members. Second Class postage paid at Detroit, Michigan. Send Form 3579 to 125 West Eight Mile Road Detroit, Michigan 48203.

## Anniversary Banquet Reminder:



## A SPECIAL INVITATION

The Associated Food Dealers request the pleasure of your company at our 65th Annual Trade Dinner, to attend the installation of our new Officers and Directors, and to honor the Food and Beverage Industry's importance to our community . . .

**TUESDAY, MARCH 24th 1981; AT COBO HALL, DETROIT**

Ladies invited. Cocktail party, courtesy of Pepsi-Cola Company, begins at 5:30 PM. Dinner will be served at 7:00 PM — entertainment and dancing follows. Informal dress. \$35 per person. Please respond.



● Tony Munaco, President; Jerry Yono, Chairman; Edward Deeb, Executive Director.  
Cal Abbo; Stan Albus; Lafayette, Allen, Jr.; Cleo Ashburn; Jack Azzam; Sidney Brent; George Byrd; Don Harrington; Larry Joseph; Phil Lauri; Phil Mannone; Louis Najor; Phil Saverino; Jamal Shallal; Ray Shoulders; Tom Simaan; Louis Vescio; Harvey Weisberg; OFFICERS AND DIRECTORS.

# There's more than one way to Stroh-A-Party.

The Stroh-A-Party season is here and it's shaping up as the best one ever.

The reason is simple: more and more people are picking up more and more Stroh's. And not just in six-packs. But in Stay Cold 12-packs, and 24-can Strohcases, as well.

Our big advertising and promotional campaign will keep the party going. And so will the great taste of Stroh's.

But you have to do your part.

Just keep plenty of Stroh's on hand, in all the popular packs. And if you run low, call your Stroh distributor fast.

Remember, every time your customers Stroh-A-Party, someone has to clean up.

It might as well be you.



***Stroh's***  
**For the real beer lover.**

THE STROH BREWERY COMPANY, DETROIT, MICHIGAN

## YOUR ASSOCIATION AT WORK

# A REVIEW OF 1980 AFD INVOLVEMENT, ACTION PROGRAMS

### JANUARY

The year began with representatives of our industry reviewing the results of a **survey on Michigan's bottle bill** conducted for AFD and several other organizations by **Marketing Opinion Research**. An analysis showed Michigan voters liked the bottle bill, but also indicated it would support some amendments and/or alternatives . . . **The White House Conference on Small Business** was held Jan. 13-17 in Washington. AFD executive director Ed Deeb, David Raben of Esquire Restaurant and Jeff Stone of Stone Soap Company were three of 25 Michigan delegates who attended, made recommendations, met with President Carter and attended a White House reception hosted by President and Mrs. Carter.

**Detroit Association of Grocery Manufacturers' Representatives (DAGMR)** held its Annual Installation Dinner at the Fairlane Manor in Dearborn . . . John Luvera of Seagram's was elected president of the **Michigan Liquor Vendors Association**, succeeding Rowland Harris . . . As part of 1980 economic projection, AFD's Ed Deeb

appeared on WJBK-TV2 Jan. 10 to review the food industry portion.

AFD successfully led a movement of industry organizations to **oppose de-regulation of beer advertising rules**, which was supported by Gov. Milliken and his Cabinet. The Joint/Senate Administrative Rules Committee did not feel the deregulation would help the state's beverage industry, and voted to oppose the proposal.

**The State Legislature passed a measure increasing the mark-ups for SDD's from 15% to 17%**, which was strongly supported by AFD. **AFD then met privately with Gov. Milliken** to learn why he would not sign this measure. Following the meeting, he assured AFD he would take another look; then eventually signed the measure. Attending the meeting from AFD were Jerry Yono, Mike George, Ed Deeb, Larry Joseph, Armand DiCapita and Rocky Farhat.

### FEBRUARY

**AFD met with officials of New Detroit, Inc.** to begin formalizing a

Task Force or coalition originally discussed late in 1979 . . . **AFD met with Sen. Doug Ross** to review needed relief for small businesses in Michigan generally, and from the state's Single Business Tax in particular.

AFD participated in a Testimonial Dinner held in honor of **Liquor Control Commissioner Maxine Perry** at Detroit's Plaza Hotel. AFD president Jerry Yono and Ed Deeb presented Mrs. Perry with an appropriate citation . . . **AFD officers met with Sen. Kerry Kammer** to review various concerns of the AFD membership and our industry for 1980. Attending the meeting were Tony Munaco, Larry Joseph, Jerry Yono and Ed Deeb.

### MARCH

**On Mar. 4, AFD met with Robert Little**, chief of the Wayne County division of the Michigan Dept. of Social Services in the first of several meetings to re-establish the Missing Warrant Unit, to help coordinate an attempt to **curb fraudulent government checks** being passed by welfare



**SHOWN IN AN INFORMAL BREAK** at The White House Conference On Small Business, are, left to right: Richard Sanford, Kalamazoo, chairman for the Michigan delegation; A. Vernon Weaver, administrator of the Small Business Administration; Jeffrey Stone, delegate from Detroit; and AFD's Ed Deeb.



**MICHIGAN  
VODKA  
DRINKERS  
are  
really  
asking  
for it!**



**MOHAWK  
VODKA**

**sold over 4,800,000  
bottles last year**

Mohawk Vodka 88-100 Proof  
Made from 100% grain neutral spirits  
MOHAWK LIQUEUR CORP., DETROIT, MICH.

recipients . . . Met with officials of **Blue Cross and Blue Shield** to review the full package of new coverages and rates put together for AFD members, after several months of negotiations.

Met with officials of the **Can Manufacturers' Institute** to review the devastating affect of Michigan's bottle bill on retailers and various beverage distributors . . .

A delegation of AFD representatives met with Dr. Claude Young, president of the **Southern Christian Leadership Council**, Detroit Chapter, to discuss mutual issues of concerns to grocers and the community at-large. Those attending were Jerry Yono, Jamal Shallal, Ed Deeb and Mike George . . . AFD participated in a Business/Community Task Force meeting of the **City of Detroit's Human Rights Commission**.

Mar. 21, AFD met with reporters and community affairs people at WXYZ-TV7 to discuss business prob-

lems affecting grocers, supermarket operators and vendors . . . **Grosse Pointe Quality Foods** moved into its new headquarters and distribution center in Canton Twp. . . **Allied Supermarkets'** new president Jack Rixmann, in a public statement, announced "our company is going to make it," after it was operating under reorganizational rules of Chapter 11.

**AFD's 64th Annual Trade Dinner** was held Mar. 25 at Cobo Hall, Detroit. Featured guests of honor included Detroit **Mayor Coleman Young**, Michigan Appeals Court Judge **Michael Cavanagh**, Walter Douglas of New Detroit, Sens. Gil DiNello and Kerry Kammer, Reps. Frank Wierzbicki, Ted and Stan Stopczynski and a host of other government officials and dignitaries on hand to greet the 1,200 who attended the big event . . . Met with members of the **Liquor Control Com-**

(continued on page 10)



**Mayor COLEMAN YOUNG**



**Judge MICHAEL CAVANAGH**



**WALTER DOUGLAS**



# GRAB A KEG OF DYNAMITE TASTE.



The crystal clear Keg of Colt.  
Twelve ounces of dynamite taste.  
Grab a Keg or a six pack tonight,  
and keep your good time going strong.



G. HEALEMAN BREWING CO. LA CROSSE, WISCONSIN AND OTHER CITIES

# Off The Deeb End

EDWARD DEEB  
AFD, Executive Director



## DON'T MISS OUR 65th ANNIVERSARY BANQUET MARCH 24th!

The date has been set for the Associated Food Dealers' 65th Annual Trade Dinner. It will be held on Tuesday, March 24, at Cobo Hall in Detroit's exciting Renaissance Center.

Although our attendance at this colorful event has reached as high as 1,300 and regularly averages over 1,000 persons, not enough retailers take advantage of the year's big night out.

AFD supplier members regularly support the event and have continuously sponsored or co-sponsored various portions of the cocktail hour, the banquet itself and the entertainment.

During this big AFD trade dinner, we take it upon ourselves, in behalf of the entire industry, to invite various civic and government officials and other dignitaries to give members a chance to meet with them, and they with you.

The event gives each of us — retailer, wholesaler, manufacturer and broker, a chance to get together socially, away from the pressures of business. From the reaction we get, the ladies thoroughly enjoy attending this lively affair.

The retailers who make it a point to attend are never disappointed. Those who have never joined us, don't know what they're missing!

This banquet will, as always before, feature elegant, top-flight entertainment, strolling musicians, and a fine orchestra for your dancing pleasure.

So, mark your calendars now, and plan to be a part of our 65th anniversary celebration at Cobo Hall.

Suppliers are reminded there is still time to sponsor various portions of the banquet and entertainment, or place ads in the program issue of *The Food Dealer* which is used at the banquet. For ticket reservations, contact any of the AFD directors, or the AFD office at (313) 366-2400 today.

I personally look forward to seeing you at our party.



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You'll see for yourself. It pays to do business with American Express Money Orders.



**American Express. The money-making money order.**

Members of the Associated Food Dealers are exclusive agents for our group money order program.

(continued from page 6)

mission to review various items of concern to AFD members.

## APRIL

April 8th was the first telecast of a weekly food information series on WDIV-TV4 with reporter Carmen Harlan and AFD's Ed Deeb. The series lasted through mid-July . . . AFD met with the Michigan Department of Agriculture's Director Dean Pridgeon and Ed Heffron to review the new Michigan food licensing law. Representing AFD were Don Harrington, Don Rishoi and Ed Deeb.

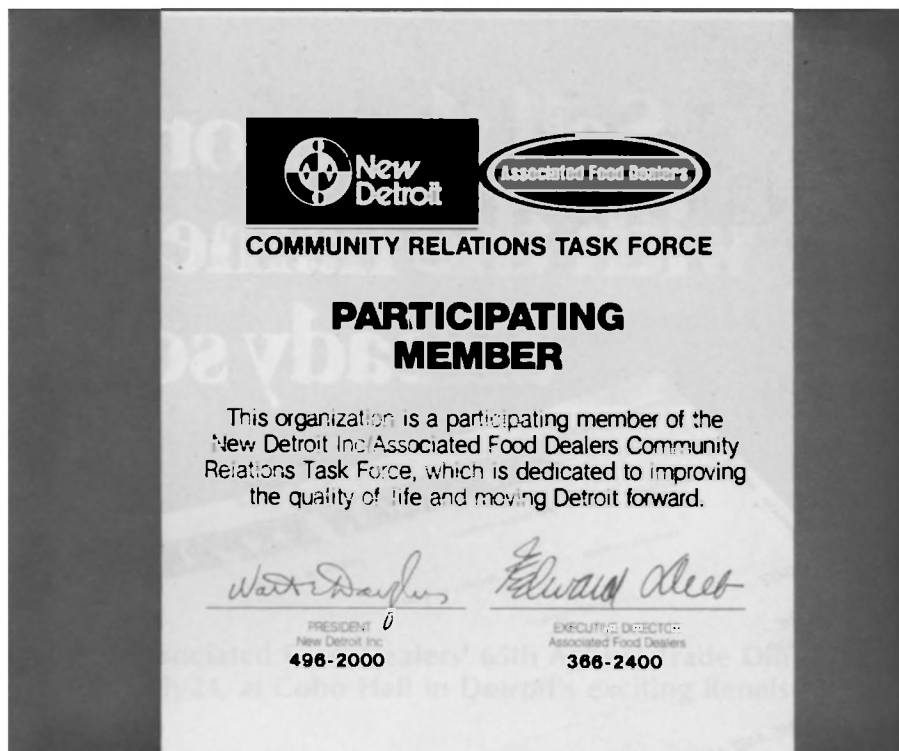
Met with Oakland Press reporters to provide background on a feature story they were planning to publish on the competitiveness of Michigan's food distribution industry . . . The first formal meeting of the newly formed New Detroit, Inc./Associated Food Dealers Community Relations Task Force was held April 23 at Jimmy D's Restaurant, Detroit.

## MAY

The U.S. Senate moved to avert a cut-off of the food stamp program by approving temporary funding which prevented the action . . . AFD's Ed Deeb attended a White House briefing on small business follow-up action called by President Carter . . . the New Detroit/AFD Task Force Subcommittee on Employment and Training held its first meeting to draft plans for establishing a retail food industry training center.

DAGMR hosted the officers and directors of AFD at its monthly mid-May luncheon. AFD president Jerry Yono and Ed Deeb addressed the organization and helped answer questions with the help of AFD's Phil Lauri, Stan Albus, Sid Brent, Maury Young and Don Rishoi . . . AFD met with Rep. George Montgomery and his staff about a forthcoming forum titled "Operation Breadbasket," which was later held May 31 and created a stir in the community.

AFD met with Rep. Cass Ogonowski to review problems and issues coming before his House Liquor Committee . . . AFD met with representatives of the Michigan Lottery Bureau to review various suggestions and problems on behalf of AFD member retailers with daily terminals . . . Michigan Association of Weights and Measures Officials held its 66th annual conference at Shanty Creek, Bellaire . . . Food Marketing Institute



THIS CERTIFICATE, which identifies participants in the task of improving community relations, was designed by the AFD. It is available to you for the asking.

(FMI) held its annual convention in Dallas. One of the themes: "How to assure survival of the family business."

## JUNE

Stroh Brewery hosted the NFL-Lions Golf Outing June 2 at Detroit Golf Club . . . DAGMR held its Annual Spring Golf Outing . . . Michigan Dairy Association held its Annual Gold Outing at Plum Hollow . . . Associated Grocers of Michigan (AG Stores) held its annual meeting in Lansing.

President Carter sent to Congress a standby gasoline rationing plan based on the distribution of coupons to vehicle owners . . . Citizens For A Fair Drinking Age said it had enough signatures to put the question of reducing the legal drinking age from 21 to 19 on November's ballot. (The issue was later defeated by the state's voters) . . . New Detroit/AFD Task Force Subcommittee on Merchants Complaints met to identify and pinpoint complaints merchants were having in the community.

Four Detroit area food chains sign new 3-year labor pacts (A&P, Chatham, Farmer Jack and Kroger) with Retail Clerks Local 876 and Meat Cutters Local 539. Wages were upped from \$8.17 per hour (\$11.33 with fringes) to \$11.77 per hour (\$16.65 with fringes) . . . Rep. George

Cushingberry, Walter Douglas and Ed Deeb appeared on a half-hour special showing of "Focus Detroit," hosted by Tom Fox on WJBK-TV2 . . . Congress passed the Motor Carrier Bill with the food backhaul provision, which would result in fuel savings from fewer empty truck backhauls and cut the cost of food. AFD supported this measure.

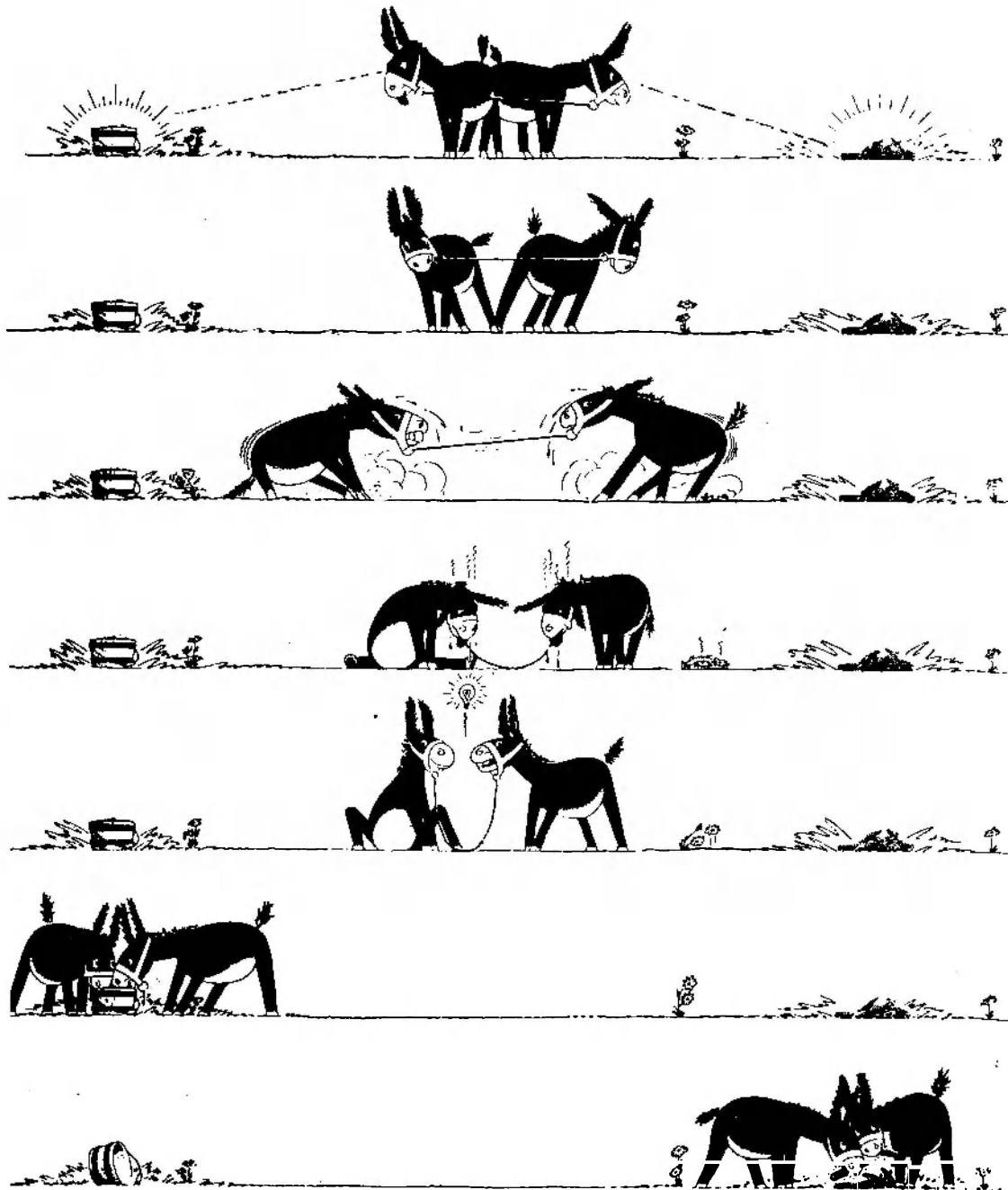
## JULY

Hamady Super Markets purchased 21 Kroger stores in western Michigan, bringing to 46 the number of stores now operated by the Flint-based food chain . . . Members of AFD assisted the Civic Host Committee to treat the national news media and delegates to the Republican Convention in Detroit to a "Taste of Detroit" party . . . Grosse Pointe Quality Foods filed suit against Allied Supermarkets claiming Allied used the protection of the federal bankruptcy laws to gain unfair advantage over its competitors.

Enrollment got underway this month for AFD's new Blue Cross-Blue Shield and Delta Dental programs; when the enrollment period ended over 800 stores and companies signed up . . . Spartan Stores, Inc., Grand Rapids-based wholesale company, announced that its sales for its recent fiscal year reached \$786 million, according to president Gene Morrison.

Stroh Brewery Company purchased controlling interest of the F. & M.

# WHEN WE ALL PULL TOGETHER



## EVERYBODY BENEFITS

JOIN THE



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Schaefer Brewing Company, based in Allentown, Pa. . . AFD's Ed Deeb addressed the luncheon meeting of the **East Detroit Kiwanis Club**; his topic: "The Food Industry Today and Tomorrow."

## AUGUST

A **boycott and march on inner-city food stores** along Livernois in Detroit was announced, following the killing of a youth in a robbery attempt. AFD advised members to "keep their cool and remain calm." As it turned out 50 persons participated in the march with no problems reported. AFD's Jerry Yono, Ed Deeb, Mike George and Louis Stephen patrolled the street in advance of the march and met with merchants asking them not to provoke any incidents . . . In cooperation with the **Teamsters Union**, Local 1038, AFD drafted, printed and distributed driver-retailer guidelines for working together in harmony.

**Michigan Dept. of Agriculture** officials met with retailers in Detroit to learn of various problems affecting them . . . AFD asked **Attorney General Frank Kelley** to rule on the legality of the new food license law, since many counties were still inspecting stores independently of the state, thus

avoiding the uniform inspection intent of the law . . . AFD began interviewing various **public relations companies** to outline and eventually implement a community relations campaign . . . New Detroit's Walt Douglas and AFD's Ed Deeb appeared on **WXYZ-TV's "Haney's People"** to discuss how merchants and the community were working toward harmony and understanding.

## SEPTEMBER

AFD again met with officials of **Michigan's Dept. of Social Services** to stress the need to reinstitute the missing warrants unit, which eventually was instituted on Jan. 12, 1981 . . . U.S. House Bill 6734, the **Small Business Development Act** of 1980, offered hope to small businesses for relief from high taxes and excessive governmental interference . . . AFD participated in the **State House Ad Hoc Liquor Committee** to review various proposals which would affect beverage retailers, producers and distributors.

AFD met with officials of various community groups and retailers in Pontiac to help establish better community relations programs in that city . . . AFD's Ed Deeb and Jerry Yono met with **Detroit Councilman Clyde Cleveland** to review progress made with the New Detroit coalition . . . AFD's **5th Annual Golf Outing** was held at Hillcrest Country Club Sept. 29th, with dignitaries Sheriff **William Lucas**, **Walter Douglas** and **Judge Pat Boyle** attending.



**WILLIAM LUCAS**



**Judge PAT BOYLE**



**WALTER DOUGLAS**

**I LOVE TO COOK**

**GOOD COOKS  
BEAT INFLATION  
THEY BUY  
CLABBER  
GIRL**

...Exclusively known as the baking powder with the Balanced Double Action!

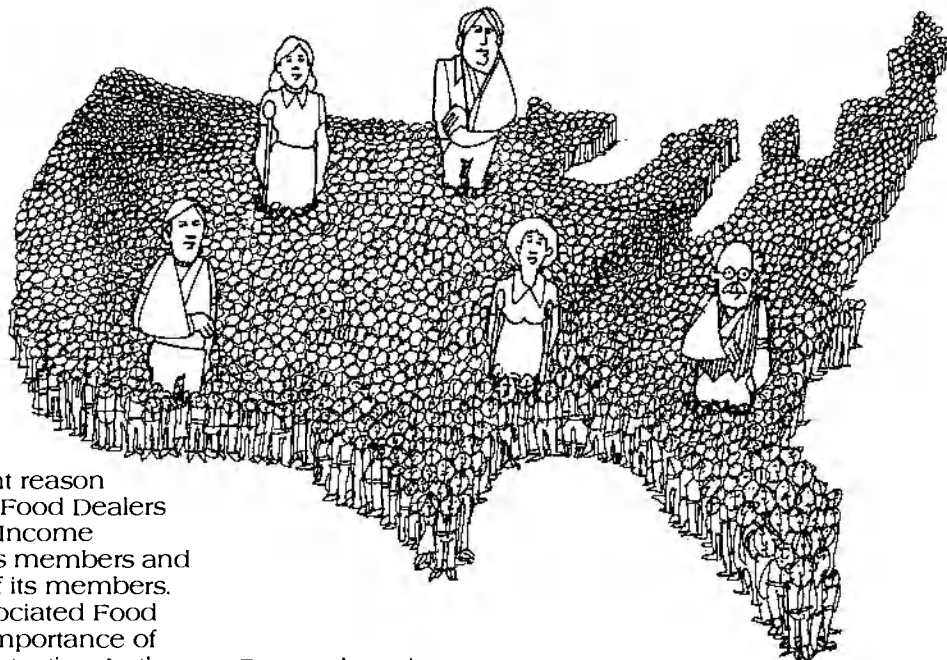
**CLABBER GIRL**  
THE DOUBLE ACTING BAKING POWDER



**EARLY STARTERS** at AFD's golf outing. Left to right: Howard Phillips, Kar-Nut Products; Don Duchene, New Era Potato Chips; Don Dorst, Independent Biscuit Company; and Carl Leonhard, Detroit News.



# Food For Thought — This Year Americans Will Miss Over 300 Million Days Of Work Because Of Serious Disability.\*



That is one important reason why the Associated Food Dealers endorse a Disability Income Protection plan for its members and for the employees of its members. Members of the Associated Food Dealers realize the importance of Disability Income Protection. In the last 17 years, over one-half a million dollars have been paid to members in benefits for covered injuries and illnesses.

Disability Income Protection can help you — by providing benefits when you really need them. Disability Income Protection provides benefits to help you meet the day-to-day living expenses that continue even when you're disabled. More importantly, regular monthly benefits can help provide you and your family with peace of mind and financial security when you are unable to work because of a covered illness or injury.

For the past 17 years, Mutual of Omaha, underwriter of this plan, has offered personal service to members of the Associated Food Dealers and their employees.

Personal service means you can count on a trained insurance representative to design a program to meet your needs.

Now the Associated Food Dealers also endorses a Life Insurance Protection plan. This plan is underwritten by United of Omaha, the people you can count on to provide life insurance protection for the ones you love. Life insurance can provide an extra cushion between your family and financial worry.

For more information about Disability Income Protection and Life Insurance Protection, contact your nearest Mutual of Omaha office. Call today or complete the coupon and mail it to us. As a member of the Associated Food Dealers, you can count on Mutual of Omaha for financial protection.

\*Statistics from the National Underwriter Company

Bill O. Brink  
Suite 224  
16250 Northland Drive  
P.O. Box 1315, Northland  
Southfield, Michigan 48075  
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Robert M. Arnholdt  
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**AWARD RECIPIENTS.** Ivan Ludington, president of Ludington News; and Frank Angelo, right, Detroit Free Press.

## OCTOBER

**AFD held its 15th Annual Awards Night** at the Royalty House in Warren; **Ivan Ludington, Sr.** of Ludington News Company was named the Industry Man of the Year. Others honored for Distinguished Service were: **Sam Cosma, Dave Burt, William Swanson, Robert Baker, Gerald Inman, Tyree Smith, Ray Jonas, Loyal Sundberg, Frank Angelo, Carmen Harlan, Robert Little and BUOY-10** . . . At an LCC hearing, AFD opposed revising the state liquor laws to permit gasoline dealers to sell beer, wine and liquor.

**President Carter signed U.S. Senate Bill 265** that would provide for reimbursement of the costs for legal fees in successful defense by small business against federal agencies, including IRS. AFD strongly supported this measure . . . **The move to de-regulate liquor rules** as proposed by the Governor and the Legislature was delayed for at least three months, due to strong opposition from AFD and other industry organizations . . . New Detroit and AFD sponsored a **meeting with retailers Oct. 15** to help provide greater dialogue between merchants, their problems and the community at-large.

# DEPENDABLE

Accurate . . . dependable . . . efficient . . . that's Washington Inventory Service. Whether you're an independent store owner or business manager of a large chain, WIS personnel are trained to handle your inventory needs . . . shelf by shelf totals, instant totals, category totals, comparisons to last year, quick turnaround.

Since 1953, we've grown to 60 offices nationwide. Each office is locally managed, so you get personalized service during your all-important inventory . . . backed by the expertise of our area and division managers. Give us a call and ask us about our record of service.



**We're the inventory experts!**



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**571-2500**

**"First We Render. Service"**

AFD MEMBER



# ANNOUNCING THE NEW ASSOCIATED FOOD DEALERS—SPONSORED FIRST-AID KIT PROGRAM FOR YOUR STORES OR COMPANIES



The 3W Kit



The 3W provides first aid coverage for up to 100 employees. A rubber gasket along the inner edge prevents water, dust and air from entering and affecting its contents.

Price per unit **\$60**  
COMPLETE KIT

The 7W Kit



The 7W provides first aid coverage for 15 employees. The contents will control and sustain various types of common injuries.

Price per unit **\$30**  
COMPLETE KIT

Both of these handsome units are updated to meet current requirements and recommendation of both O.S.H.A. and M.I.O.S.H.A. At this special price, they are a **MUST** for the safety of your business operation.

(NOTE: Complete refills of the contents are also available!)

## SPECIAL ORDER FORM

\_\_\_\_ Number of the 7W First Aid Kit(s) @ \$30.00 a kit . . . . . \$ \_\_\_\_\_  
\_\_\_\_ Number of the 3W First Aid Kit(s) @ \$60.00 a kit . . . . . \$ \_\_\_\_\_  
\_\_\_\_ Number of Refills for the 7W Kit @ \$20.00 a refill . . . . . \$ \_\_\_\_\_  
\_\_\_\_ Number of Refills for the 3W Kit @ \$35.00 a refill . . . . . \$ \_\_\_\_\_  
NOTE: Prices are F.O.B. Associated Food Dealers Office — Detroit  
(Plus Michigan 4% Sales Tax) TOTAL \$ \_\_\_\_\_

STORE/COMPANY \_\_\_\_\_  
ADDRESS \_\_\_\_\_  
CITY \_\_\_\_\_ STATE \_\_\_\_\_ ZIP \_\_\_\_\_  
SIGNATURE: \_\_\_\_\_ PHONE \_\_\_\_\_

CHECK ONE: ☐ We will pick up the units when ready, please phone.  
☐ Please ship to us, C.O.D., at the above address, via U.P.S.

MAKE CHECK PAYABLE AND MAIL WITH FORM TO: ASSOCIATED FOOD DEALERS  
125 W. 8 MILE ROAD  
DETROIT, MICHIGAN 48203



IT'S NOT EASY to gather our past presidents — who mix with the huge crowds that attend our functions — to stand still long enough to get them all in one picture, but our photographer managed it, for the first time, at our 64th anniversary banquet. They are, left to right: Harvey Weisberg, Lou Vescio, Phil Lauri, Ray Shoulders, Allen Verbrugge and Phil Saverino.

## WHY FUSS WITH COUPONS WHEN THE AFD COUPON REDEMPTION CENTER CAN DO THE JOB FOR YOU?

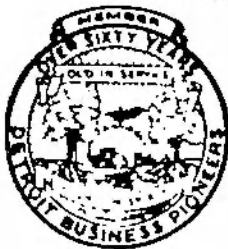
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Good Service

BUYERS OF BONES  
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AFD MEMBER

AFD and the industry were saddened at the passing of attorney **George N. Bashara, Sr.**, AFD legal counsel for 40 years; and **Al Bonahoom**, chairman and chief officer of Wolverine Packing Company; and **George Diamond** of Arrow Liquor Company. . . AFD's Ed Deeb addressed the advanced marketing class at **Wayne County Community College**. . . New Detroit and AFD's Community Relations Task Force issued a **six-month progress report** for the coalition. . . AFD met with **U.S. Sen. Carl Levin** regarding the lack of "due process" with **USDA's food stamp program** as it relates to merchants accepting them.

## NOVEMBER

On Nov. 5th, AFD met with the **Detroit Black Minister's Council** as part of the New Detroit/AFD Community Relations program to explain the merchants' problems and seek the support of the clergymen in helping to resolve them. . . Met with the **Manpower Division** of the City of Detroit to begin formulating plans for an industry-wide training program. . . AFD met with **Oakland County Health Department** in an attempt to clarify confusion resulting from the new state food licensing law and duplicate inspections.

AFD assisted the **Chaldean-American Youth Club** in publicizing food donations it had gathered for





TONY MUNACO



LARRY JOSEPH



JAMAL SHALLAL



DON HARRINGTON

needy families over Thanksgiving . . . AFD's Ed Deeb participated in a 2-part series on **shoplifting** in cooperation with WXYZ-TV7 over the Thanksgiving Day holiday . . . **Chatham Super Markets** opened a new warehouse store called Pak-N-Save in Waterford.

## DECEMBER

AFD called a news conference following the murders of grocers **Jalal Orow and Nabil Zoma** to beef up AFD's Reward Program; ask for citizens to begin a Neighborhood Watch over stores and other businesses; and urged police to step up its patrols of supermarkets and vendors making deliveries . . . AFD and New Detroit hosted a special luncheon

meeting with members of the **Detroit Common Council** to report progress in merchant-community relations.

At AFD's Annual Meeting and elections, **Tony Munaco** was elected **president of AFD**, succeeding Jerry Yono; Larry Joseph and Jamal Shallal were elected VP's and Don Harrington, treasurer. Elected as directors were: Phil Saverino, Harvey Weisberg, Louis Najor, Cal Abbo, Tom Simaan, Phil Mannone, Cleo Ashburn and Ray Shoulders . . . AFD met with officials of Detroit Manpower to review the first draft outline of a proposed training program.

**U.S. Sen. Carl Levin**, on behalf of AFD, introduced an amendment to the USDA food stamp program to re-

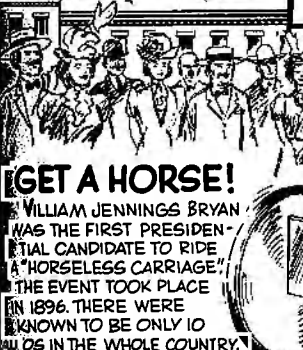
quire "due process" to retailers charged with selling ineligible items, and require USDA to promptly notify merchants of any problems . . . AFD was one of several groups which supported a Senate bill which was approved this month, **eliminating the need for a security bond** for retailers with SDD or SDM licenses . . . **Entenmann's, Inc.**, a large eastern bakery, began distributing its products in Detroit this month . . . **Michigan's Worker Compensation Law Reform** was finally approved after a year's debate. As a result, jobless benefits will rise, but the bill sharply restricts compensation to workers who voluntarily quit or retire.

## END OF REPORT

# THAT'S A FACT



**DANDY TUNE!**  
AMERICA'S FIRST PATRIOTIC SONG, "YANKEE DOODLE" WAS ACTUALLY WRITTEN BY THE ENEMY! IT WAS COMPOSED BY RICHARD SHUCKBURGH WHO SERVED UNDER GEN. BRADDOCK OF THE BRITISH ARMY.



**FAST FADE!**  
TODAY, MONEY SEEMS TO FADE FASTER THAN EVER, BUT THERE'S A WAY TO MAKE IT GROW, TOO! THAT WAY IS FOR YOU TO INVEST IN U.S. SAVING BONDS! OR JOIN THE PAYROLL SAVINGS PLAN WHERE YOU WORK. EITHER CHOICE WILL RESULT IN A METHOD OF SAVING PAINLESSLY, WHILE YOU WATCH YOUR MONEY ADD UP!

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Successful  
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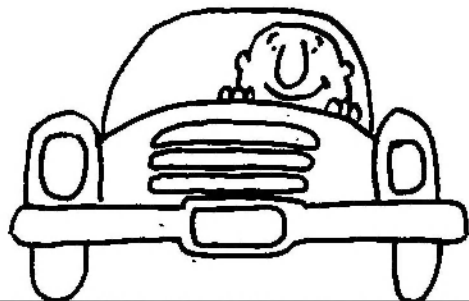
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**B**UFFER . . .  
yourself from other traffic;  
leave room to react.

**C**ONSERVE . . .  
momentum by avoiding  
unnecessary braking,  
turning, accelerating.

**D**ECELERATE . . .  
using the natural resistance  
of the engine, road, tires.

**E**CONOMIZE . . .  
in motion; start smoothly  
and quickly; keep a steady  
pressure on the gas pedal.

**F**IX UP . . .  
your car; maintain correct tire  
pressure; keep your engine  
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## • ASSOCIATIONS

American Lamb Council ..... 592-1127

## • BAKERIES

Archway Cookies ..... 532-2427  
 Awrey Bakeries ..... 522-1100  
 Farm Crest Bakeries ..... 554-1490  
 Grennan Cook Book Cakes ..... 896-3400  
 Grocers Baking Co. (Oven Fresh) ..... 537-2747  
 Independent Biscuit Company ..... 584-1110  
 Koepfing's Bakery, Inc. .... 967-2020  
 Fred Sanders Company ..... 868-5700  
 Schafer Bakeries ..... (517) 386-1610  
 Taystee Bread ..... 896-3400  
 Wonder Bread ..... 963-2330

## • CANDY & TOBACCO

Fontana Brothers, Inc. .... 897-4000  
 J & J Wholesale Tobacco & Candy ..... 754-2727  
 Quality Distributors ..... 538-2961  
 Wolverine Cigar Company ..... 554-2033

## • BEVERAGES

Action Distributing Company ..... 591-3232  
 Anheuser-Busch, Inc. .... 642-5888  
 B & B Beer Distg. Co. .... (616) 458-1177  
 Bellino's Quality Beverages ..... 675-9566  
 Canada Dry Corporation ..... 937-3500  
 Harvey W. Ewald & Assoc. .... 527-1654  
 Abe Cherry Dist. .... 923-0044  
 Coca-Cola Bottling Company ..... 897-5000  
 J. Lewis Cooper Co. .... 835-6400  
 D. B. O. Inc. .... 834-7170  
 Faygo Beverages ..... 925-1600  
 Heath Wine & Spirits ..... 382-2334  
 G. Heileman Brewing Co. .... 941-0810  
 Home Juice Company ..... 925-9070  
 Hubert Distributors, Inc. .... 858-2340  
 Kozak Distributors, Inc. .... 925-3220  
 Don Lee Distributors, Inc. .... 584-7100  
 L & L Wine Company ..... 491-2828  
 Metes & Powers, Inc. .... 682-2010  
 Metroplex Beverage Corp. .... 897-5000  
 Miller Brewing Company ..... 465-2866  
 Mohawk Liqueur Corp. .... 962-4545  
 Monsieur Henri Wines ..... (216) 228-9770  
 Needham & Nielsen Sales ..... 476-8735  
 O'Donnell Importing Company ..... 386-7600  
 Pabst Brewing Company ..... 525-7752  
 Pepsi-Cola Bottling Company ..... 362-9110  
 Jos. Schlitz Brewing Co. .... 522-1568  
 Seagram Distillers Co. .... 354-5350  
 Seven-Up Bottling Company ..... 937-3500  
 Spirits Marketing, Inc. .... 393-2220  
 SquirtPak Sun-Glo Pop ..... (616) 396-2371  
 Stroh Brewery Company ..... 259-4800  
 H.J. Van Hollenoeck Distributors ..... 469-0441  
 Vernor's RC Cola ..... 833-8500  
 Viviano Wine Importers ..... 883-1600  
 Hiram Walkers, Inc. .... 851-4800  
 Warner Vineyards ..... (616) 657-3165  
 Wayne Distributing Co. .... 427-4400  
 Vic Wertz Distributing Company ..... 293-8282  
 E.J. Wiefman Co. .... 521-8847

## • CATERING HALLS

Royalty House of Warren ..... 264-8400

## • BROKERS, REPRESENTATIVES

Acme Food Brokerage ..... 968-0300  
 Allstate Sales-Marketing, Inc. .... 535-2070  
 American Food Associates ..... 478-8910  
 Bob Arnold & Associates ..... 646-0578  
 B-W Sales ..... 546-4200  
 Continental Food Brokerage ..... 525-1120  
 Embassy Distributing ..... 352-4243  
 Mid-America Food Brokers ..... 478-8840  
 Halling-Keil Company ..... 357-2200  
 Key Sales & Marketing ..... 885-4900  
 Harold M. Lincoln Co. .... 477-0900  
 Paul Inman Associates, Inc. .... 626-8300  
 Interstate Marketing Corporation ..... 341-5905  
 McMahon & McDonald ..... 477-7182  
 Marks & Goergens, Inc. .... 354-1600  
 Merit Sales Corporation ..... 569-3634  
 Nationwide Food Brokers ..... 569-7030  
 Northland Marketing ..... 353-0222  
 Peterson & Vaughan, Inc. .... 478-6800  
 The Pleister Company ..... 591-1900  
 Regale Importing & Brokers ..... 882-0695  
 Sahakian & Salm ..... 962-3533  
 Sosin Sales Company ..... 557-7220  
 Stark & Company ..... 358-3800  
 Stiles-DeCrick Company ..... 885-4900  
 Sullivan Sales, Inc. .... 531-4484  
 James K. Tamakian Company ..... 352-3500  
 Mort Weisman Associates ..... 557-1350

## • DAIRY PRODUCTS

The Borden Company ..... 583-9191

Tom Davis & Sons Dairy ..... 894-0022  
 Detroit City Dairy, Inc. .... 868-5511  
 Detroit Pure Milk (Farm Maid) ..... 837-6000  
 Grocer's Dairy Company ..... (616) 243-0173  
 McDonald Dairy Company ..... (313) 232-9193  
 Melody Farms Dairy ..... 525-4000  
 Major's Dairy Company ..... 861-7050  
 Ny-Best Distributors ..... (616) 694-6354  
 Stroh's Ice Cream ..... 961-5843  
 Wesley's Quaker Maid, Inc. .... 883-6550  
 Ira Wilson & Sons Dairy ..... 895-6000

## • COUPON REDEMPTION CENTER

Associated Food Dealers ..... (313) 366-2400

## • DELICATESSEN

Home Style Foods Company ..... 874-3250  
 Dudek Deli Foods (Quaker) ..... 891-5226  
 Specialty Foods Company ..... 893-5594

## • EGGS & POULTRY

Eastern Poultry Company ..... 875-4040  
 Orleans Poultry Company ..... 931-7060

## • FISH & SEAFOOD

United Fish Distributors ..... 962-6355

## • FRESH PRODUCE

Cusumano Bros. Produce Company ..... 921-7100  
 Tony Serra & Sons Produce ..... 758-0791  
 Faro Vitale & Sons ..... 393-2200

## • ICE PRODUCTS

Midwest Ice Corp. .... 868-8800

## • INSECT CONTROL

Nu-Method Pest Control Service ..... 898-1543  
 Rose Exterminating Company ..... 588-1005

## • INVENTORY, TAXES, BOOKKEEPING

Abacus Inventory Specialist ..... 362-3110  
 Approved Inventory Specialists Co. .... 571-7155  
 Gohs Inventory Service ..... 353-5033  
 George R. Shamie, CPA ..... 474-2000  
 Washington Inventory Service ..... 557-1272

## • INSURANCE, PENSION PLANS

Blue Cross, Blue Shield of Michigan ..... 225-8000  
 Ward S. Campbell, Inc. .... (616) 531-9160  
 Delta Dental of Michigan ..... 559-8850  
 Michigan HMO Plans ..... 961-1610  
 Mid-America Associates ..... 585-7900  
 Mutual of Omaha ..... 569-2200

## • MANUFACTURERS

Carnation Company ..... 851-8480  
 Del Monte Foods ..... 968-1111  
 General Foods, Corporation ..... 427-5500  
 General Mills, Inc. .... 354-6140  
 Green Giant Company ..... (313) 879-0931  
 Kellogg Sales Co. .... 855-1060  
 Kraft Foods ..... 261-2800  
 Prince Macaroni of Michigan ..... 772-0900  
 Procter & Gamble Company ..... 336-2800  
 Ralston Purina Company ..... 477-5805  
 Red Pelican Food Products, Inc. .... 921-2500  
 Shedd Food Products ..... 888-5810  
 Velvet Food Products ..... 937-0600

## • MEAT PRODUCERS, PACKERS

Ed Barnes Provisions ..... 567-7337  
 Bogle Farm Products ..... 571-6331  
 Dart Meats ..... 831-7575  
 Detroit Veal & Lamb, Inc. .... 961-1248  
 Flint Sausage Works (Salays) ..... (1) 239-3179  
 Frederick Packing Company ..... 832-6080  
 Glendale Foods ..... 962-5973  
 Grill Meat Products ..... 963-2710  
 Guzzardo Wholesale Meats, Inc. .... 333-3555  
 Hartig Meats ..... 832-2080  
 Herrud & Company ..... (616) 456-7235  
 Hygrade Food Products ..... 464-2400  
 Kowalski Sausage Company, Inc. .... 873-8200  
 L-K-L Packing Company ..... 833-1590  
 Maxwell Foods, Inc. .... 923-9000  
 Midwest Sausage & Corned Beef ..... 875-8183  
 Naser International ..... 464-7053  
 Peschke Sausage Company ..... 368-3310  
 Peter Eckrich & Son, Inc. .... 937-2266  
 Potok Packing Company ..... 893-4228  
 Regal Packing Company ..... 875-8777  
 Ruoff, Eugene Company ..... 963-2430  
 Weeks & Sons (Richmond) ..... 727-3535  
 Winter Sausage Manufacturers ..... 777-9080  
 Wolverine Packing Company ..... 965-0153

## • MEDIA

The Daily Tribune, Royal Oak ..... 541-3000  
 Detroit Free Press ..... 222-6400  
 The Detroit News ..... 222-2000

Food Dealer Magazine ..... 366-2400  
 The Macomb Daily ..... 296-0810  
 Observer & Eccentric Newspapers ..... 591-2300  
 Port Huron Times Herald ..... (1) 985-7171  
 WDIV-TV ..... 222-0444  
 WJBK-TV ..... 557-9000  
 WWJ-AM-FM ..... 222-2636

## • NON-FOOD DISTRIBUTORS

Amoco Oil Company (Standard) ..... 275-5500  
 A.W. Curtis Laboratories ..... 833-6979  
 B & B Beauty Products ..... 863-6150  
 Big Rapids Distributing Co. .... 259-1888  
 Cleanway Products ..... 834-8400  
 Household Products, Inc. .... 682-1400  
 Ludington News Company ..... 925-7600  
 Nationwide Food Brokers ..... 569-7030  
 Society Pet Products ..... 791-8844

## • OFFICE SUPPLIES EQUIPMENT

City Office Supplies, Inc. .... 885-5402

## • POTATO CHIPS AND NUTS

Bachman Foods ..... 756-0150  
 Better Made Potato Chips ..... 925-4774  
 Duchene (New Era Chips) ..... 921-0800  
 Frito-Lay, Inc. .... 271-3000  
 Kar-Nut Products Company ..... 541-7870  
 Superior Potato Chips ..... 834-0800  
 Variety Nut & Date ..... 268-4900

## • PROMOTION

Action Adv. Dist. & Mailing Company ... 964-4600  
 Bowlus Display Company (signs) ..... 278-6288  
 Stephen's Nu-Ad Advertising & Prom. .... 521-3792  
 S & H Promotional Services ..... (312) 449-4758  
 Stanley's Adv. & Distributing Company ... 961-7177

## • REAL ESTATE

O'Riley Realty & Investments ..... 689-8844  
 Realbus ..... 569-3000

## • RENDERERS

Darling & Company ..... 928-7400  
 Detroit Rendering Company ..... 571-2500  
 Wayne Soap Company ..... 842-6002

## • SERVICES

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 Atlantic Saw Service Co. .... (800) 631-7650  
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 Comp-U Check ..... 569-1448  
 Consumer Money Order Corp. .... 388-8969  
 Gulliver's Travel Company ..... 567-2500  
 Print-Guard Thumbprints ..... 343-0222  
 Swiss-Clean, Inc. (Taski) ..... 348-6100

## • SPICES AND EXTRACTS

Rafal Spice Company ..... 962-6473

## • STORE SUPPLIES AND EQUIPMENT

Almor Corporation ..... 399-3320  
 Belmont Paper & Bag Co. .... 491-6550  
 Black Jack Iron Works ..... 893-7677  
 Burton Refrigeration ..... 892-0277  
 Environmental Chemicals ..... 881-6250  
 Globe Slicing Company (Biro) ..... 545-1855  
 Great Lakes Cash Register, Inc. .... 383-3523  
 Hobart Corporation ..... 542-5938  
 Hussman Refrigeration, Inc. .... 471-0710  
 Lepire Paper & Twine Company ..... 921-2834  
 Liberty Paper & Bag Company ..... 921-3400  
 Multi Refrigeration, Inc. .... 399-3100  
 Pappas Cutlery & Grinding ..... 965-3872  
 Sales Control Systems, Inc. .... 356-0700  
 Toledo Scale Company ..... 588-4410

## • WHOLESALE, FOOD DISTRIBUTORS

Associated Grocers of Mich. .... (517) 694-3923  
 Bay City Milling & Grocer Co. .... (517) 694-3923  
 Central Grocery Company ..... (1) 235-0605  
 Grosse Pointe Quality Foods ..... 397-1200  
 Hesano & Sons ..... 864-6622  
 Jerusalem Falafel Mfg. Co. .... 595-8505  
 Kramer Food Company ..... 585-8141  
 Kaplan's Wholesale Food Service ..... 961-6561  
 Liddy Wholesale Co. .... 272-2218  
 M & B Distributing Co. .... (1) 767-5460  
 Nor Les Sales, Inc. .... 674-4101  
 Nydco, Inc. .... 842-7071  
 Rainbow Ethnic & Specialty Foods ..... 345-3858  
 Scot Lad Foods, Inc. .... (419) 228-3141  
 Spartan Stores, Inc. .... (616) 878-2000  
 Super Food Services, Inc. .... (517) 823-8421  
 United Wholesale Grocery Co. .... (616) 878-2276  
 Wing Lee Lung, Inc. .... 831-7642  
 Abner Wolf, Inc. .... 525-7000

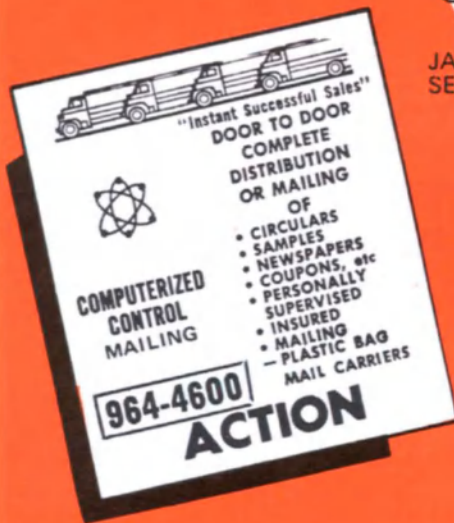
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